



# A kereskedelem szerepe az ellátórendszerben

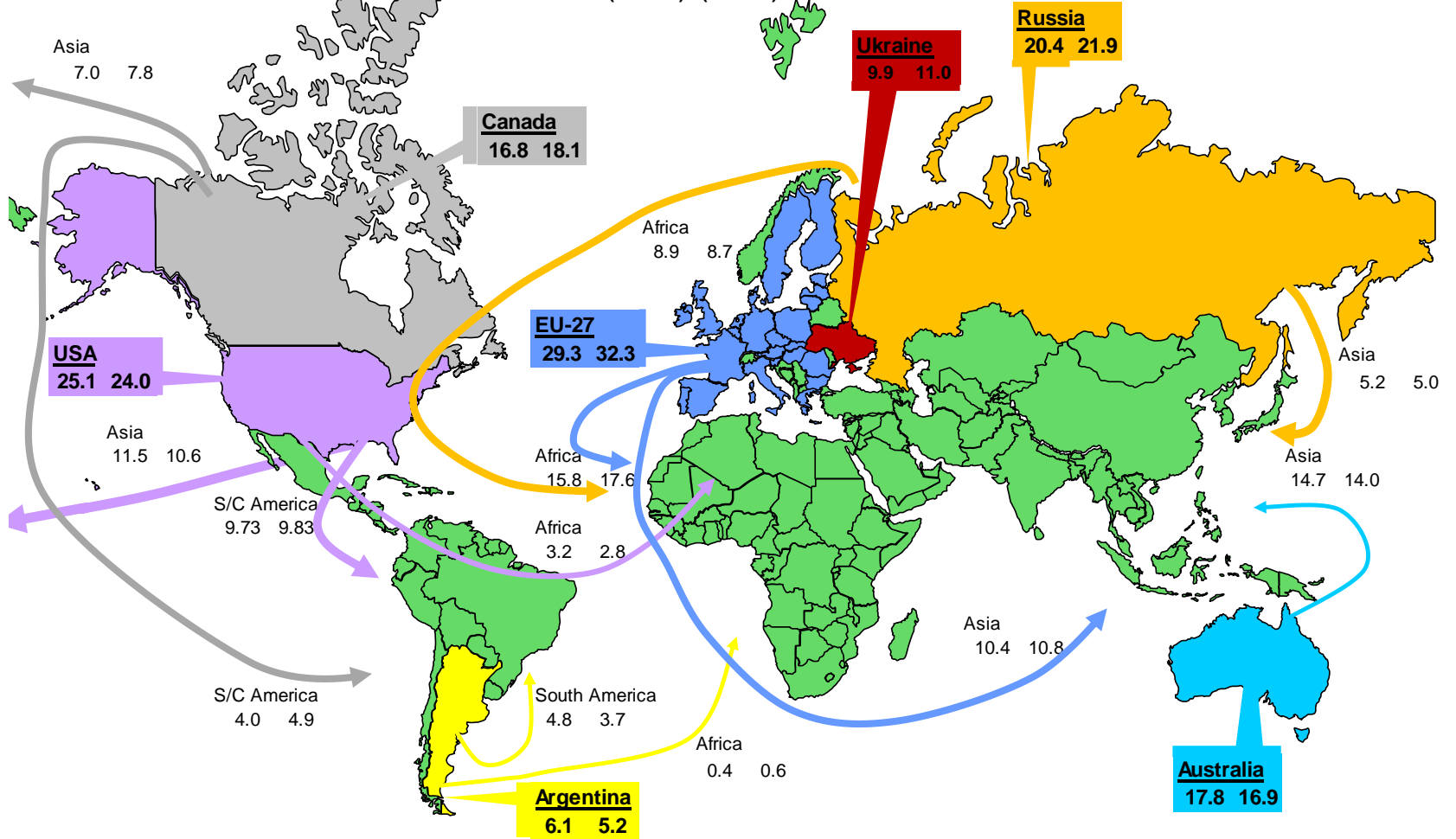
The role of trade in the supply chain

Kiss Péter

Baja, 2015. június 4.

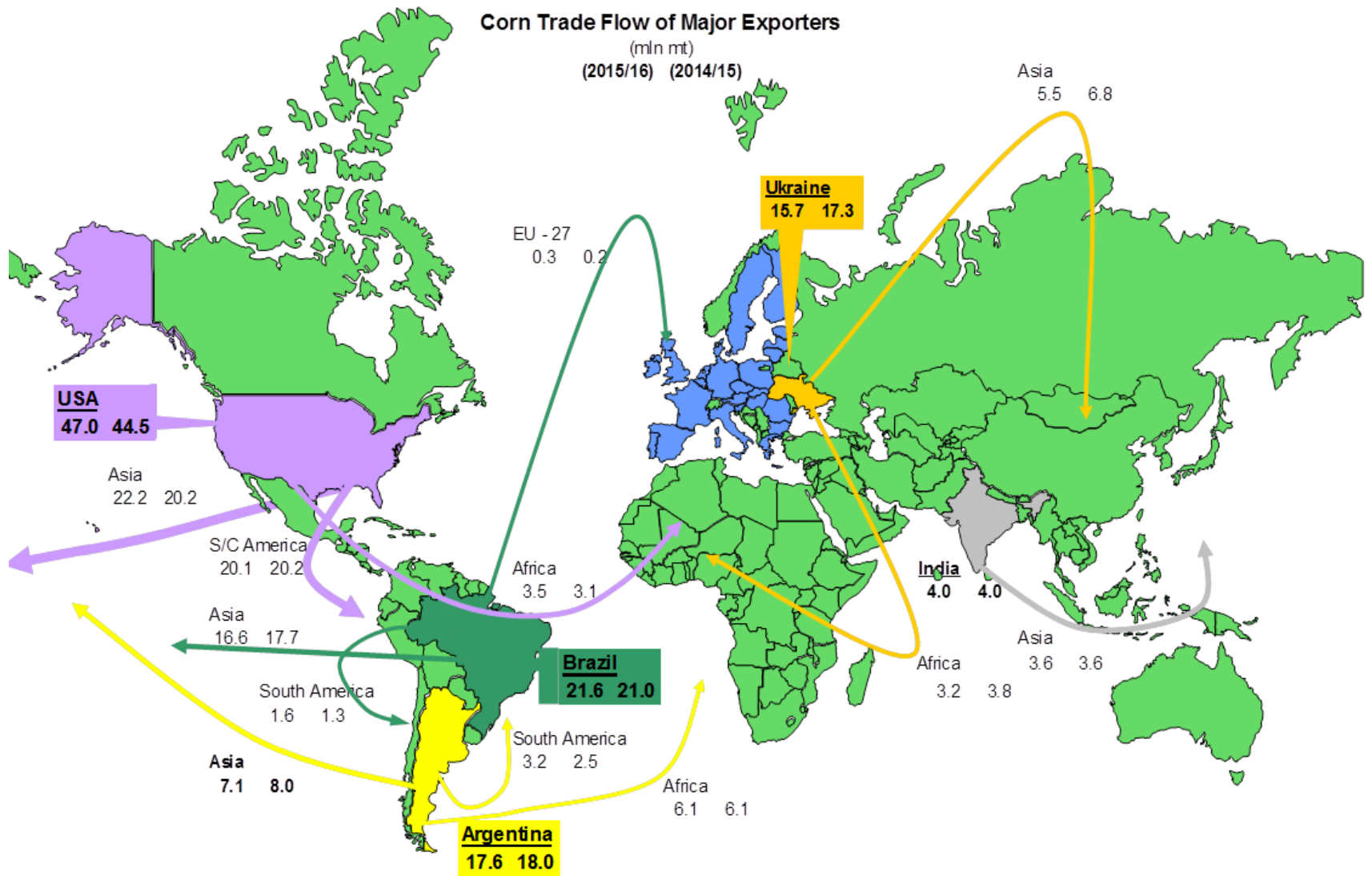
# Wheat Trade Flow of Major Exporters

(mln mt)  
(2015/16) (2014/15)

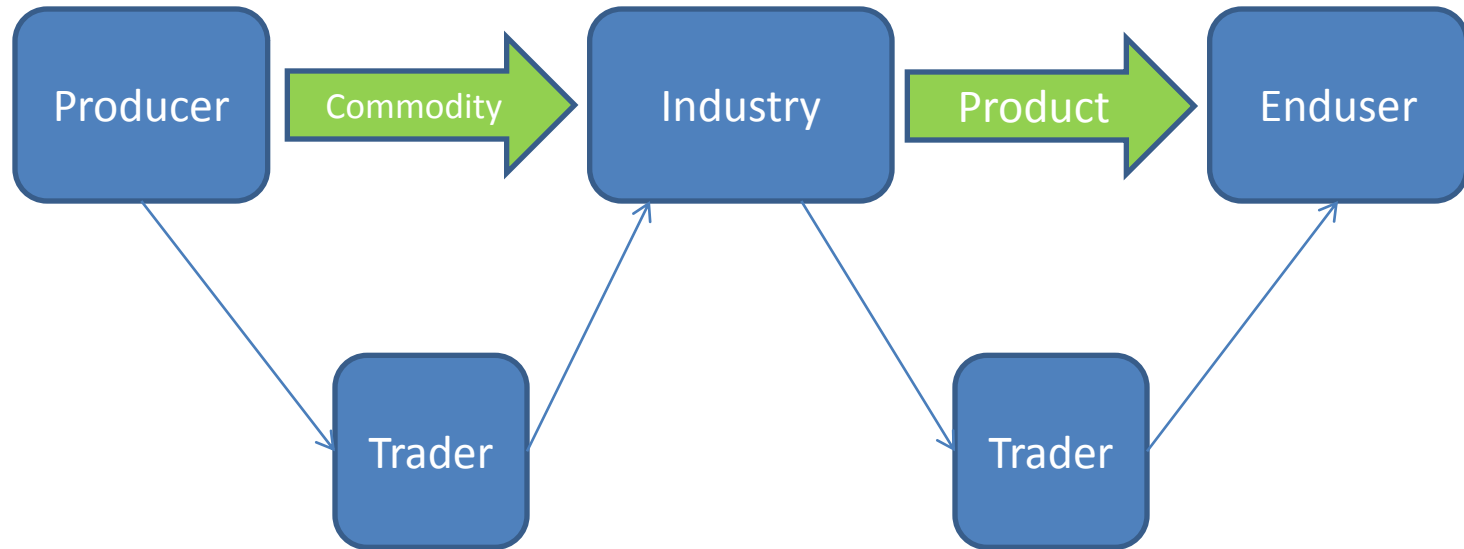


### Corn Trade Flow of Major Exporters

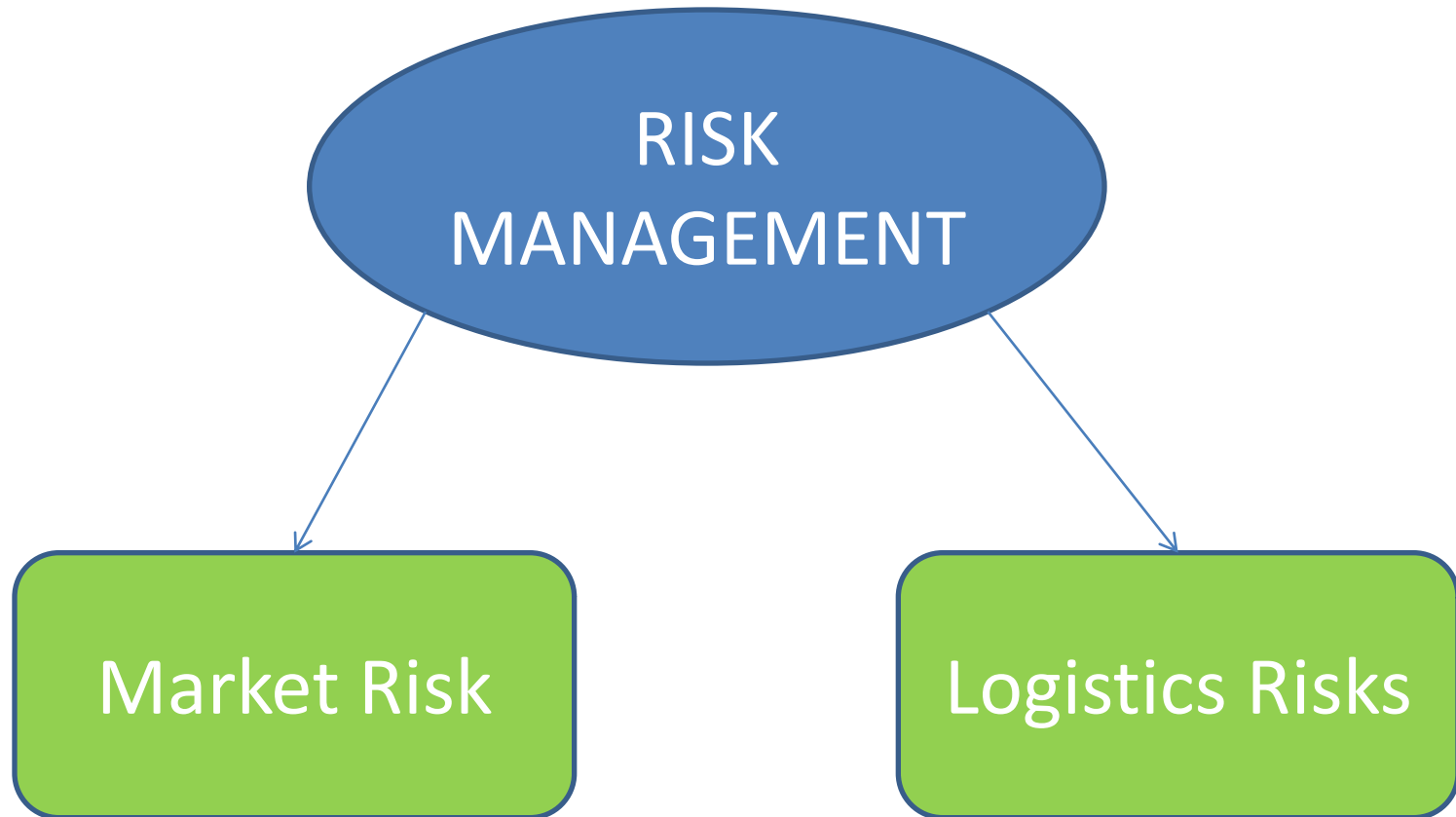
(mln mt)  
(2015/16) (2014/15)



# Supply chain



# Trader's role

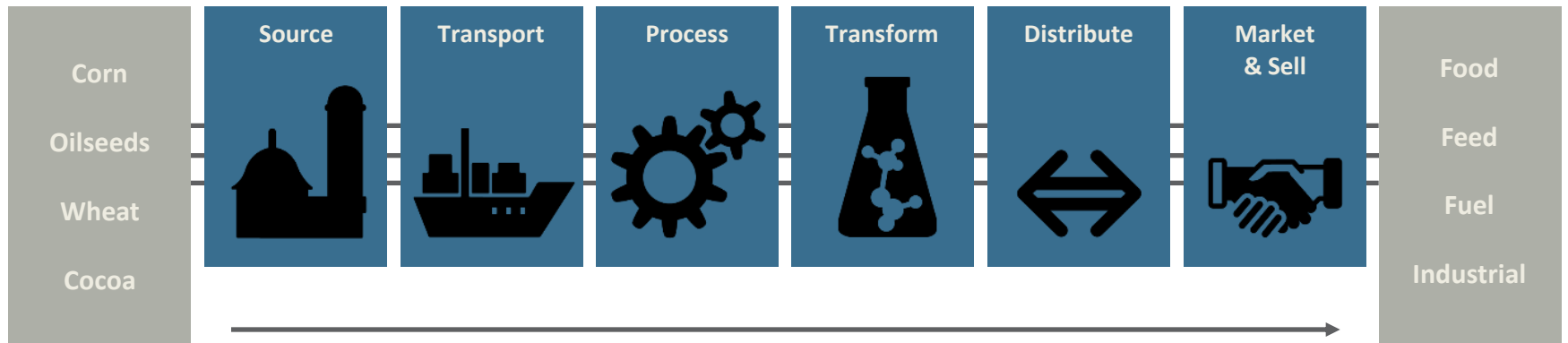


# Trader's role

- to collect commodities and products
- to organise and/or arrange deliveries
- to organise and/or arrange necessary documentation
- to finance the gap between production and processing

# ADM's Proven Core Model

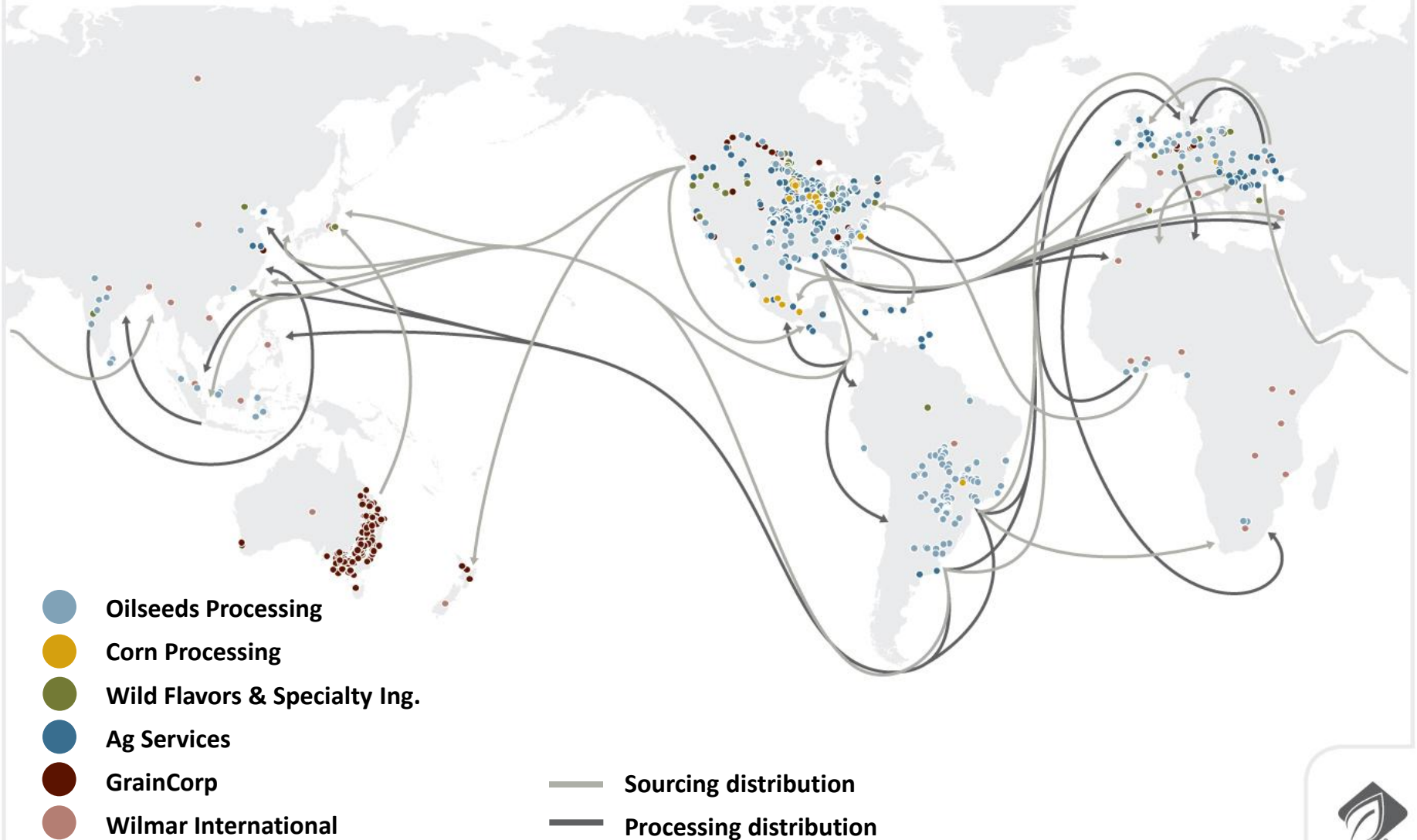
Expand the Size and Global Reach of our Core Model



Setting the Competitive Standard

Capture Value Across the Chain

# World's Most Diversified Assets





## ADM Global Daily Processing Capacity

Source: 2014 ADM 10-K

*\*Owned or leased*

	<u>Number*</u>	<u>Metric Tons</u>
Oilseed Processing	158	165,000
Corn Processing	18	76,000
Agricultural Services Processing	96	36,000
Other processing	28	N/A
<b>Total</b>	<b>300</b>	<b>277,000</b>

## ADM Global Transportation Network

Source: 2014 ADM 10-K

*\*Owned or leased*

	<u>Number*</u>
Barges	2,600
Rail cars	28,100
Trucks	600
Trailers	1,300
Oceangoing Vessels	41

# ADM in the region

## Trading offices:

- Bucharest
- Budapest
- Sofia
- Novi Sad (rep. office)

## Industry:

- Hungary
- Bulgaria
- Turkey

## Port facilities:

- Minmetal, Constanta
- Braila
- 9 Danube ports in Rumania

## Barging:

Number of pushers	6
Number of barges	50
Total capacity (mt)	71.735



THANK YOU

